



Smart buildings

Samsung and Legrand finalize an international technological partnership

A coalition aiming to upgrade the experience of hotel guests through online solutions.

Paris – December 14, 2015 – Samsung and Legrand today announced the signing of an international technological partnership with a view to developing new hotel-room management systems, offering greater comfort and ease-of-use to guests.

Legrand and Samsung will be joining forces to strengthen the interoperability of their technologies, helping to accelerating the development of Smart Building systems. Together they will be creating new user interfaces, which will build on the work of Samsung's LYNK HMS (Hospitality Management Solution) and Legrand's expertise in electrical equipment. This will allow hotel guests to manage their room's light settings, temperature and opening of doors, all from their TV set. Going forward, the solutions devised in this collaboration will also enhance communication between guests and hotel services (concierge services, taxi reservation, audio-visual support, etc.) for an improved customer experience.

A shared vision of technological developments in Smart Building construction

In 2015, Legrand launched the Eliot* programme, aimed at developing interoperable online solutions that offer long-lasting benefits to businesses and private individuals alike. This new technological partnership with Samsung illustrates the dynamic expansion of the programme as well as the ambitions of the Legrand in smart building construction and the Internet of Things. Both Samsung and Legrand have also been long-standing members of the Zigbee® Alliance - Zigbee® is recognised as the international leader in wireless, interconnected communications for the Internet of Objects.

With their LYNK HMS hotel solutions, Samsung offers an efficient hotel management system that optimises customer services. Samsung TV sets, specifically designed for hotel usage, are linked to wireless networks that give the user total control over the room's conditions; the information onscreen is constantly updated to maximise the client's comfort levels whilst reducing the room's energy consumption by 20 - 30%. In addition to the customization options offered to the client, this online system also automatically informs hotel staff of a client's departure and allows reception to monitor real-time room availability. Checking in and out is therefore a much swifter process, improving the customer's experience and satisfaction.



**Eliot is a program launched in 2015 by Legrand to speed up deployment of the Internet of Things in its offering. A result of the group's innovation strategy, the Eliot program aims to develop connected and interoperable solutions that deliver lasting benefits to private individual users and professionals*

http://www.legrand.com/EN/eliot-program_13238.html

About Legrand

Legrand is a global specialist in electronic and digital building infrastructures. Its comprehensive offering of solutions for commercial, industrial and residential markets make it a benchmark for customers worldwide. Drawing on a nearly 10-year CSR (Corporate Social Responsibility) approach that involves all employees, Legrand is pursuing its strategy of profitable and sustainable growth driven by innovation, with a steady flow of new offerings - including Eliot* connected products that enhance value in use- and acquisitions. Legrand reported sales of €4.5 billion in 2014. The company is listed on Euronext Paris and is a component stock of indexes including CAC 40, FTSE4Good, MSCI World, Corporate Oekom Rating and the DJSI (ISIN code: FR0010307819).

<http://www.legrand.com>

Press contact:

Delphine Camilleri

Director of Internal Group Communications and Public Relations

Tel : +33(0)5 55 06 70 15

Email : delphine.camilleri@legrand.fr

About Samsung Electronics Co. Ltd.

Samsung Electronics Co., Ltd. inspires the world and shapes the future with transformative ideas and technologies that redefine the worlds of TVs, smartphones, wearable devices, tablets, cameras, digital appliances, printers, medical equipment, network systems, and semiconductor and LED solutions. We are also leading in the Internet of Things space with the open platform SmartThings, our broad range of smart devices, and through proactive cross-industry collaboration. We employ 319,000 people across 84 countries with annual sales of US \$196 billion. To discover more, and for the latest news, feature articles and press material, please visit the Samsung Newsroom at news.samsung.com.

Press Contacts: